



DSR Market Insights

Week of
September 30, 2024

CATEGORY	NEAR-TERM MARKET PRICING TREND	SUPPLY vs. DEMAND	DSR MARKET INSIGHTS COMMENTARY
Beef (Commodity)	Mixed	Short - Mixed	Beef market should be quiet and general stable for approximately 3-weeks. Week-over-week price appreciation should return after that. Nothing has changed in the Beef. The challenges we have faced all year will continue.
Pork (Commodity)	Butt - Increasing Sparerib - Decreasing Backribs - Decreasing	Butt - Available - Decreasing Sparerib - Available - Decreasing Backrib - Available - Increasing	Bone-in Butt 1/4" prices are expected to hold steady or slightly increase for a few weeks before declining through October. Spare ribs are forecasted to steadily decrease as demand softens. Backribs will experience a more gradual price drop due to stronger demand, though supply is tightening less aggressively than for spare ribs.
Pork (Value-Added)	Bacon - Decreasing	Bacon - Increasing - Steady	Bacon prices are expected to decrease in the near term as belly primal prices trend lower. Supply is increasing due to more normalized inventories, while demand remains stable. This combination will likely drive prices down through the end of the year, with bacon costs expected to decline steadily.
Poultry (Chicken)	Mixed	Mixed - Mixed	Pricing on jumbo breast meat increased this week, while jumbo and medium wings decreased. Tenderloins remain in tight supply. The back half of the bird remains steady and supply is tight.
Poultry (Turkey)	Steady	Available – Steady	Frozen whole bird pricing remains steady and well below pricing we saw a year ago. Breast meat also remains steady with plentiful availability. Expectation is this will remain the pattern near term.
Seafood	Shrimp - Increasing Salmon - Increasing Lobster - Increasing	Shrimp - Mixed Salmon - Available - Steady Lobster - Decreasing - Steady	Shrimp prices are stable with supply challenges, especially in wild shrimp, while demand is mixed but expected to rise. Salmon prices are stable to slightly increasing, with tight supply for larger sizes and moderate demand. Lobster prices are increasing due to limited fishing and raw material shortages, with active demand leading to unfilled orders in some cases.
Butter	Steady	Short - Steady	Butter demand in the East is steady. Butter demand is picking up in the Central region. For the West region, salted butter demand is steady, but unsalted butter demand varies from steady to lighter. Cream volumes are generally available throughout the country. However, cream volumes are comparatively tighter in the Northeast part of the nation. Butter production varies from strong to steady in the West. In the Central and East regions, butter producers convey production schedules are busier than expected. Butter manufacturers suggest production paces are comfortable for anticipated Q4 demands. Source: USDA AMS as of September 20
Cheese	Increasing	Available - Strong	Contacts share mixed cheese production throughout the U.S. Cheesemakers in the East note limited spot milk availability as Class I demand draws upon milk volumes available for cheese processing. Contacts note demand for several cheese varieties is steady to stronger. In the Central region, contacts note plant maintenance and downtime have freed up some milk supplies for processors. Cheesemakers in the region say production efforts are geared toward upcoming holiday demands. Barrel inventories have grown enough to accommodate spot purchases. In the West, cheese manufacturers relay steady to stronger production, despite variable spot milk availability. Cheese inventories in the region are mixed, with barrel inventories noted to be especially tight. Source: USDA AMS as of September 20
Fluid Dairy	Class I - Increasing Class II - Increasing	Class I Available - Steady Class II Short - Strong	September cost increases for Milks (Class I) are in place. September costs increases for Cultured/Creams (Class II) are in place.



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Oils/Shortening	Increasing	Available - Steady	Traders are reporting that Oil Markets have shown some slight price increases this week based on world supply/demand outlook. This may impact the price of commodity oils slightly in the coming days. Domestic crops are still looking strong as harvest season ensues. Palm harvest continues to be below expectations and demand on palm products remains strong. This has caused Palm Oil Markets to increase to some of the highest levels that we have seen in a long time. This will continue to impact the pricing of margarine products and cube shortening products in the coming weeks. At this time, there does appear to be enough supply to cover US needs through the fall months.
Produce	Decreasing - New Crop 40-70sz Russet Potatoes Steady - Apples, Avocados, Bell Peppers, Iceberg, Romaine, Tomatoes, Lemons, Onions Increasing - Broccoli, Strawberries, Oranges, New Crop 80-100sz Russet Potatoes	Improving/Steady - Avocados, Broccoli & Peppers Good/Steady - Apples, Romaine, Iceberg, Tomatoes, Peppers, Onions & Russet Potatoes Short/Strong - Strawberries, Oranges, Lemons	Apples, storages finished. New fall Crop 12% below 2023. Leaning to small fruit. Gala & Granny reduced volumes. Market steady. Avocados, MX supply improving. Note longer ripening time. Bell Peppers, good supply, strong quality. Broccoli, supplies tighter. Quality is average. Iceberg, ample supply, market flat. Above average quality, 39-44lbs. Romaine, good supply, market steady, quality strong, good weights. Tomatoes, good supply, market steady. Good quality. Strawberries, north CA supply declining, south CA New Crop increasing. Oranges, CA Val's scarce, fair quality. Navel relief in late Oct. Lemons, CA 165-235s supply to improve in late Sept. Imports arriving. Onions, shipping ID/OR new crop. Excellent quality. Reds still elevated. Russet Potatoes, new crop Norkotah peaking on large 40-70sz. Smaller sizes limited but available.
Sugar	Decreasing	Available - Strong	Domestic cane and beet crops continue to show signs of a healthy harvest and solid yields. This has caused the market to show some recent softening in domestic prices of both beet and cane sugar. It is expected that this trend will continue through the fall/winter baking season based on current conditions. The final harvest tonnage will not be known yet for a couple of months, so analysts will continue to watch weather patterns and hope that the situation remains at the current standard.
Shell Eggs	Decreasing	Available - Steady	Demand for shell eggs improved slightly over the last week but remains below average. Wholesale prices for negotiated trading of loose eggs are weak on light to moderate demand for moderate to available offerings. Supplies are moderate with slow to moderate trading. Wholesale prices for formula trading of carton stock are lower with light to moderate demand, moderate offerings, and light to mostly moderate supplies. Trading is slow to moderate. Wholesale breaking stock prices are weak with moderate to good demand for moderate supplies and offerings. Schedules are full and trading is moderate. The preliminary survey of retail outlets indicates continued limited activity with a large push on offerings of caged 18-count packs. Source: USDA AMS as of September 25 Avian Influenza News: On 7/15 Eggs America reported a Highly Pathogenic Avian Influenza (HPAI) outbreak affective 1.3MM hens. This follows a report on 7/8 from Eggs America of an HPAI outbreak at another Colorado farm affecting 2MM cage-free birds, in addition to earlier HPAI outbreak reports back in April/May.
Wheat (Flour Based Products)	Steady	Available - Steady	Supply yield from the current harvest will be adequate to cover domestic supply for the near term. Winter Wheat planting season is looking solid at this point. World markets on wheat are not showing any recent signs of turmoil. These conditions should provide with a steady price on bulk flour products and products whose predominate ingredient is flour as we move through the fall months.