



DSR Market Insights

Week of
February 10, 2025

| CATEGORY | NEAR-TERM MARKET PRICING TREND | SUPPLY vs. DEMAND | DSR MARKET INSIGHTS COMMENTARY |
|--------------------|--|---|---|
| Beef (Commodity) | Mixed | Short - Mixed | <i>The nation's Beef Packers have been under continuous margins pressure throughout Q1, 2025 driven by unexpected increases in the value of Live Cattle. In response, packers have reduced and capped weekly harvest levels. Live Cattle markets responded with another price rally, prompting further, more aggressive reduction in harvest announced on Tuesday, for two weeks. Expect an increase in product shortage, followed by increases to the of Beef.</i> |
| Pork (Commodity) | Stable | Available - Steady | <i>The butt, sparerib, and back rib pricing is expected remain steady the rest of 2024.</i> |
| Pork (Value-Added) | Steady | Available - Steady | <i>Bacon is not top of mind for consumers this time of the year so expect bacon pricing to remain stable for the next few months.</i> |
| Poultry (Chicken) | Stable | Available - Steady | <i>Pricing and availability remain steady across the entire bird. Market is quiet as we head into the New Year.</i> |
| Poultry (Turkey) | Stable | Short - Steady | <i>Avian Influenza continues to plague the turkey industry. Pricing has remained steady, but all parts of the bird are well accounted for and hard to uncover. Tom breast meat pricing is on the rise.</i> |
| Seafood | Farmed Salmon - Declining Shrimp - Steady Lobster - Increasing Pasteurized crabmeat - Steady | Farmed Salmon - Available/steady Shrimp - Short/Steady Lobster - Short/Increasing Pasteurized Crab Meat - Short/Light | <i>Farmed Salmon - Oversupply and competitive pricing from Norwegian suppliers are driving downward pressure on prices. Larger sizes, such as 12/14+, are experiencing deeper discounts. West Coast visibility is limited due to constrained supplies. Shrimp - Market remains stable despite supply improvements. Logistical issues, operational blackouts in Ecuador, and raw material shortages in India are influencing stability. Challenges in passing cost increases along the supply chain persist. Lobster - Cold weather has reduced fishing activities, creating supply constraints and pushing prices higher. Robust demand, particularly for larger sizes ahead of Chinese New Year, is adding upward price pressure. Pasteurized Crab Meat - Blue crab market is steady with adequate supply and fair demand. Red crab prices are rising for premium grades like colossal and jumbo lump due to tight supplies and strong demand. Inventory positions vary by seller, creating price fluctuations.</i> |
| Butter | Steady | Available - Steady | <i>For the East, demand is steady for the retail sector and varies from light-to-steady for the food service sector. In the Central region, butter producers indicate demand is strengthening and within seasonal expectations. For the West, demand varies from moderate to strong. Plenty of cream is available throughout the country. Butter production schedules are noted as steady or strong. Source: USDA AMS as of January 31</i> |
| Cheese | Increasing | Available - Steady | <i>Cheese production continues to trend steady to stronger in the U.S. In the East region, cheese processors note stable cheese production despite snug milk availability. Contacts share cheese inventories are available for contract and spot purchases and note demand is strengthening from both retail and foodservice buyers. In the Central region, cheesemakers relay strong demand. Some contacts share slim to no spot availability. Milk supplies are balanced. Cheesemakers in the West relay steady to stronger production schedules. Contacts share spot demand is mixed while contracted demand is steady. Some contacts share tight cheese availability for spot purchases. Source: USDA AMS as of January 31</i> |
| Fluid Dairy | Class I - Decreasing Class II - Decreasing | Class I Available - Steady Class II Available - Strong | <i>Class I: Cost increase on Milks in February. Class II: Cream & Cultured costs steady in February.</i> |
| Oils/Shortening | Steady | Available - Steady | <i>If you watch the stock markets you will see trading levels on oilseed products continue their volatile trend. This has been the case over the past few weeks based on speculation regarding weather in South America, World Politics and Domestic Policies. At this time, investors are only guessing regarding the future of these commodities. The wild ride on the stocks have still left the overall price of raw materials within the same range that we have seen in recent weeks. Thus this has not translated to much of a change in the price of a JIB of Oil. We do not expect to see any sizeable swings in the pricing of finished goods in the near term. Margarine prices have shown some minimal declines in recent weeks due to slightly lower palm oil prices. We do not expect to see any significant changes here in the next few weeks either.</i> |
| Produce | Decreasing - Steady - Apples, Bell Peppers, Broccoli, Iceberg, Romaine, Carrots, Tomatoes, Oranges, Lemons, ID Potatoes, Onions, Strawberries Increasing - Avocados | Increasing/Steady - Tomatoes, Peppers Steady/Steady - Apples, Broccoli, Romaine, Iceberg, Lemons, Oranges, ID Potatoes, Onions Short/Strong - Avocados, Carrots, Strawberries | <i>Apples, WA small sized Foodservice fruit limited. Market steady. Avocados, MX heavy to small fruit. Large sizes limited & priced higher. Bell Peppers, supplies abundant on both coasts. Top quality. Broccoli, cold reduced supplies & demand so costs are steady. Carrots, supplies improving in CA & GA. Iceberg, expect peeling, minor pink rib & Lighter Wts. due to Field Ice. Romaine, expect peeling, minor pink rib & Lighter Wts. due to Field Ice. Tomatoes, strong FL & MX production. Quality is good. Strawberries, cold temps in all areas has limited supplies, market firm. Oranges, CA Navels peak sizes 113ct to 138ct. High quality & sugar. Lemons, CA supply & quality improving as a new areas are producing. Onions, ID/OR. Storage quality strong. Medium Yellows & Reds tight. ID Potatoes, Russets steady. Reds & Golds increasing. Peak quality.</i> |



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| Sugar | Decreasing | Available - Steady | <i>Based on solid fall crop harvest, domestic Sugar Markets have softened in recent weeks. We expect that similar pricing levels will prevail in the coming weeks. Weather conditions in Mexico did present with a weaker crop last year and likely a weaker crop again this year. Based on that and an unknown trade policy, product imports may be low as we move into spring. As domestic product is strong at this time, there will be not shortages but we may see some price increases on imports of raw or refined sugar products in the coming months.</i> |
| Shell Eggs | Increasing | Tight Supply, Elevated Demand | <i>Year-to-date through 1/31 USDA reports over 14MM egg-layer losses due to Highly Pathogenic Avian Influenza (HPAI). Total 2024 egg layer losses were nearly 40MM nationally. As of February 5, USDA AMS reports shell egg demand softened over the past week. Supplies remain tight and prices remain at record levels across all markets. Wholesale prices for negotiated trading of loose eggs have slowed their recent but the undertone remains higher. Demand is in a full range - best for retail. Offerings are light to very light with very light to moderate supplies. Trading is active. Wholesale prices for formula trading of carton stock are higher. Wholesale breaking stock prices are sharply higher. The preliminary survey of retail outlets indicates no identified feature activity by mid-week as many grocers continue to struggle to maintain a consistent offering to their customers.</i> |
| Wheat (Flour Based Products) | Steady | Available - Steady | <i>Pricing on flour products continue their steady trend in the domestic markets. Though there are some global concerns about long term availability out of the Black Sea region, there is available domestic product to cover current needs. It is expected that pricing levels on bulk flour products and products that utilize flour as their key ingredient to remain at similar levels as we move through the month.</i> |
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